

Weekly Approvals Report with data as of 01/21 for each FY

7(a) Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 7(A)	\$6,997,824,400		\$8,444,051,000		\$6,288,186,100		\$6,348,771,000		\$5,440,774,800		\$5,655,803,900	
All Minority	\$2,159,587,200	31%	\$2,554,397,800	30%	\$1,966,112,800	31%	\$1,942,540,800	31%	\$1,488,022,400	27%	\$1,656,883,100	29%
Ethnicity - AMERICAN INDIAN	\$34,288,100	0%	\$73,438,800	1%	\$47,229,900	1%	\$37,812,700	1%	\$38,952,400	1%	\$50,100,800	1%
Ethnicity - ASIAN OR PACIFIC	\$1,546,985,200	22%	\$1,769,699,800	21%	\$1,320,514,300	21%	\$1,351,654,000	21%	\$940,669,000	17%	\$1,012,994,800	18%
Ethnicity - BLACK	\$159,312,900	2%	\$229,332,700	3%	\$187,595,300	3%	\$159,982,000	3%	\$140,200,000	3%	\$222,451,000	4%
Ethnicity - HISPANIC	\$419,001,000	6%	\$481,926,500	6%	\$410,773,300	7%	\$393,092,100	6%	\$368,201,000	7%	\$371,336,500	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,194,085,300	17%	\$1,657,809,100	20%	\$1,333,435,800	21%	\$1,455,099,500	23%	\$1,534,601,400	28%	\$1,483,122,300	26%
Ethnicity - WHITE	\$3,644,151,900	52%	\$4,231,844,100	50%	\$2,988,637,500	48%	\$2,951,130,700	46%	\$2,418,151,000	44%	\$2,515,798,500	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,028,449,300	15%	\$1,204,479,200	14%	\$871,156,400	14%	\$867,683,100	14%	\$715,199,500	13%	\$716,692,900	13%
Gender - Female Owned more than 50%	\$1,010,392,400	14%	\$1,160,515,300	14%	\$864,611,200	14%	\$909,013,400	14%	\$732,051,100	13%	\$835,101,200	15%
Gender - Male Owned	\$4,958,982,700	71%	\$6,079,056,500	72%	\$4,552,418,500	72%	\$4,572,074,500	72%	\$3,993,524,200	73%	\$4,104,009,800	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$2,957,757,300	47%	\$2,903,746,100	46%	\$2,685,763,300	49%	\$2,658,683,300	47%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,382,000	0%	\$2,303,900	0%	\$683,491,500	13%	\$826,026,600	15%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$1,067,544,100	17%	\$995,472,800	16%	\$772,997,100	14%	\$880,099,500	16%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$1,502,658,700	24%	\$1,654,851,600	26%	\$1,295,603,300	24%	\$1,288,509,500	23%
Veteran	\$265,207,600	4%	\$310,682,100	4%	\$230,837,000	4%	\$221,890,300	3%	\$192,929,300	4%	\$207,442,200	4%
Rural	\$1,183,098,800	17%	\$1,374,724,200	16%	\$960,022,700	15%	\$1,061,400,400	17%	\$927,232,600	17%	\$1,075,064,500	19%
Urban	\$5,814,725,600	83%	\$7,069,326,800	84%	\$5,328,163,400	85%	\$5,287,370,600	83%	\$4,513,542,200	83%	\$4,580,739,400	81%
Export	\$835,797,300	12%	\$325,748,900	4%	\$296,197,500	5%	\$219,810,500	3%	\$192,215,400	4%	\$125,400,300	2%
CAPLine	\$62,828,800	1%	\$92,980,500	1%	\$80,790,900	1%	\$66,195,500	1%	\$52,632,500	1%	\$46,261,400	1%
PLP	\$4,735,829,400	68%	\$6,418,196,700	76%	\$4,878,133,600	78%	\$4,810,494,200	76%	\$3,939,727,200	72%	\$3,863,529,600	68%
Express	\$548,264,900	8%	\$623,679,500	7%	\$408,193,500	6%	\$479,871,900	8%	\$426,077,200	8%	\$463,752,000	8%
Community Advantage	\$36,014,200	1%	\$40,462,300	0%	\$30,197,900	0%	\$30,219,600	0%	\$21,296,200	0%	\$27,384,400	0%
\$150K and Under	\$572,780,800	8%	\$646,873,100	8%	\$422,250,000	7%	\$440,128,500	7%	\$262,269,300	5%	\$336,842,000	6%
>\$150K - \$350K	\$754,352,400	11%	\$853,646,500	10%	\$681,552,700	11%	\$752,864,000	12%	\$519,564,000	10%	\$622,789,600	11%
>\$350K - \$2M	\$3,177,214,400	45%	\$3,727,389,700	44%	\$2,800,933,500	45%	\$2,826,798,600	45%	\$2,587,410,800	48%	\$2,362,438,800	42%
>\$2M	\$2,493,476,800	36%	\$3,216,141,700	38%	\$2,383,449,900	38%	\$2,328,979,900	37%	\$2,071,530,700	38%	\$2,333,733,500	41%

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7(a) Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 7(A)	16,472		18,858		12,934		13,748		9,529		11,117	
All Minority	4,216	26%	4,878	26%	3,482	27%	3,812	28%	2,507	26%	3,093	28%
Ethnicity - AMERICAN INDIAN	109	1%	150	1%	87	1%	104	1%	76	1%	84	1%
Ethnicity - ASIAN OR PACIFIC	2,166	13%	2,400	13%	1,668	13%	1,747	13%	1,108	12%	1,198	11%
Ethnicity - BLACK	609	4%	804	4%	587	5%	632	5%	486	5%	792	7%
Ethnicity - HISPANIC	1,332	8%	1,524	8%	1,140	9%	1,329	10%	837	9%	1,019	9%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,495	15%	3,117	17%	2,413	19%	2,477	18%	2,031	21%	2,186	20%
Ethnicity - WHITE	9,761	59%	10,863	58%	7,039	54%	7,459	54%	4,991	52%	5,838	53%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,224	14%	2,450	13%	1,746	13%	1,716	12%	1,225	13%	1,397	13%
Gender - Female Owned more than 50%	2,974	18%	3,334	18%	2,215	17%	2,583	19%	1,662	17%	2,176	20%
Gender - Male Owned	11,274	68%	13,074	69%	8,973	69%	9,449	69%	6,642	70%	7,544	68%
Business Age - Existing or more than 2 years old	-	0%	-	0%	6,710	52%	7,238	53%	5,069	53%	5,479	49%
Business Age - New Business or 2 years or less	-	0%	-	0%	4	0%	3	0%	1,568	16%	2,382	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	2,200	17%	2,169	16%	1,587	17%	2,021	18%
Business Age - Change of Ownership	-	0%	-	0%	1,661	13%	1,803	13%	1,300	14%	1,228	11%
Veteran	847	5%	911	5%	613	5%	661	5%	438	5%	588	5%
Rural	2,810	17%	3,134	17%	2,041	16%	2,411	18%	1,903	20%	2,325	21%
Urban	13,662	83%	15,724	83%	10,893	84%	11,337	82%	7,626	80%	8,792	79%
Export	979	6%	255	1%	239	2%	175	1%	156	2%	88	1%
CAPLine	106	1%	92	0%	84	1%	82	1%	59	1%	49	0%
PLP	5,520	34%	8,477	45%	6,385	49%	6,115	44%	4,684	49%	4,847	44%
Express	7,630	46%	8,665	46%	5,244	41%	6,181	45%	3,640	38%	4,880	44%
Community Advantage	281	2%	291	2%	220	2%	220	2%	142	1%	183	2%
\$150K and Under	9,090	55%	10,293	55%	6,305	49%	6,956	51%	3,948	41%	5,306	48%
>\$150K - \$350K	2,858	17%	3,247	17%	2,608	20%	2,852	21%	1,978	21%	2,371	21%
>\$350K - \$2M	3,731	23%	4,317	23%	3,269	25%	3,236	24%	2,957	31%	2,719	24%
>\$2M	793	5%	1,001	5%	752	6%	704	5%	646	7%	721	6%

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504 Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All 504	\$1,485,729,000		\$1,302,457,000		\$1,236,815,000		\$1,979,216,000		\$2,124,542,540		\$3,402,128,000	
All Minority	\$403,181,000	27%	\$323,138,000	25%	\$317,218,000	26%	\$505,021,000	26%	\$503,260,000	24%	\$858,749,000	25%
Ethnicity - AMERICAN INDIAN	\$1,165,000	0%	\$1,339,000	0%	\$208,000	0%	\$1,311,000	0%	\$1,503,000	0%	\$10,923,000	0%
Ethnicity - ASIAN OR PACIFIC	\$277,838,000	19%	\$234,195,000	18%	\$198,373,000	16%	\$330,080,000	17%	\$282,440,000	13%	\$566,923,000	17%
Ethnicity - BLACK	\$35,763,000	2%	\$14,741,000	1%	\$19,624,000	2%	\$24,345,000	1%	\$31,152,000	1%	\$49,157,000	1%
Ethnicity - HISPANIC	\$88,415,000	6%	\$72,863,000	6%	\$99,013,000	8%	\$149,285,000	8%	\$188,165,000	9%	\$231,746,000	7%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$303,525,000	20%	\$342,250,000	26%	\$361,039,000	29%	\$685,072,000	35%	\$522,955,000	25%	\$681,659,000	20%
Ethnicity - WHITE	\$779,023,000	52%	\$637,069,000	49%	\$558,558,000	45%	\$789,123,000	40%	\$1,098,327,540	52%	\$1,861,720,000	55%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$119,851,000	8%	\$268,772,000	21%	\$223,348,000	18%	\$379,391,000	19%	\$453,221,000	21%	\$623,713,000	18%
Gender - Female Owned more than 50%	\$175,943,000	12%	\$121,722,000	9%	\$133,499,000	11%	\$184,516,000	9%	\$182,114,000	9%	\$304,975,000	9%
Gender - Male Owned	\$1,189,935,000	80%	\$911,963,000	70%	\$879,968,000	71%	\$1,415,309,000	72%	\$1,489,207,540	70%	\$2,473,440,000	73%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$908,021,000	73%	\$1,519,987,000	77%	\$1,835,498,000	86%	\$2,836,981,000	83%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$1,391,000	0%	\$5,242,000	0%	\$36,529,540	2%	\$54,363,000	2%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$202,697,000	16%	\$356,800,000	18%	\$204,772,000	10%	\$431,547,000	13%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$7,108,000	1%	\$45,148,000	2%	\$47,743,000	2%	\$79,237,000	2%
Veteran	\$29,608,000	2%	\$21,336,000	2%	\$14,190,000	1%	\$53,085,000	3%	\$41,035,000	2%	\$80,223,000	2%
Rural	\$169,096,000	11%	\$172,746,000	13%	\$152,130,000	12%	\$262,087,000	13%	\$275,254,540	13%	\$496,223,000	15%
Urban	\$1,316,633,000	89%	\$1,129,711,000	87%	\$1,084,685,000	88%	\$1,717,129,000	87%	\$1,849,288,000	87%	\$2,905,905,000	85%
Export	\$30,634,000	2%	\$16,190,000	1%	\$8,623,000	1%	\$28,365,000	1%	\$26,650,000	1%	\$58,906,000	2%
504 Refinance	\$94,433,000	6%	\$42,680,000	3%	\$43,274,000	3%	\$71,472,000	4%	\$140,146,000	7%	\$330,371,000	10%
\$150K and Under	\$20,073,000	1%	\$14,740,000	1%	\$13,407,000	1%	\$18,377,000	1%	\$23,172,540	1%	\$17,412,000	1%
>\$150K - \$350K	\$125,837,000	8%	\$115,271,000	9%	\$87,851,000	7%	\$139,153,000	7%	\$173,087,000	8%	\$194,478,000	6%
>\$350K - \$2M	\$829,176,000	56%	\$739,421,000	57%	\$688,356,000	56%	\$1,144,535,000	58%	\$1,236,518,000	58%	\$1,838,929,000	54%
>\$2M	\$510,643,000	34%	\$433,025,000	33%	\$447,201,000	36%	\$677,151,000	34%	\$691,765,000	33%	\$1,351,309,000	40%

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504 Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All 504	1,838		1,616		1,425		2,284		2,598		3,475	
All Minority	403	22%	352	22%	327	23%	480	21%	564	22%	810	23%
Ethnicity - AMERICAN INDIAN	2	0%	4	0%	1	0%	3	0%	3	0%	22	1%
Ethnicity - ASIAN OR PACIFIC	225	12%	191	12%	155	11%	228	10%	256	10%	420	12%
Ethnicity - BLACK	47	3%	30	2%	29	2%	43	2%	65	3%	73	2%
Ethnicity - HISPANIC	129	7%	127	8%	142	10%	206	9%	240	9%	295	8%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	276	15%	328	20%	309	22%	680	30%	582	22%	535	15%
Ethnicity - WHITE	1,159	63%	936	58%	789	55%	1,124	49%	1,452	56%	2,130	61%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	167	9%	389	24%	335	24%	528	23%	621	24%	792	23%
Gender - Female Owned more than 50%	275	15%	187	12%	170	12%	295	13%	306	12%	425	12%
Gender - Male Owned	1,396	76%	1,040	64%	920	65%	1,461	64%	1,671	64%	2,258	65%
Business Age - Existing or more than 2 years old	-	0%	-	0%	1,139	80%	1,856	81%	2,258	87%	2,968	85%
Business Age - New Business or 2 years or less	-	0%	-	0%	2	0%	6	0%	43	2%	58	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	177	12%	332	15%	250	10%	388	11%
Business Age - Change of Ownership	-	0%	-	0%	4	0%	45	2%	47	2%	61	2%
Veteran	56	3%	45	3%	24	2%	71	3%	64	2%	92	3%
Rural	293	16%	279	17%	252	18%	414	18%	431	17%	614	18%
Urban	1,545	84%	1,337	83%	1,173	82%	1,870	82%	2,167	83%	2,861	82%
Export	26	1%	14	1%	8	1%	22	1%	23	1%	41	1%
504 Refinance	88	5%	64	4%	38	3%	79	3%	145	6%	277	8%
\$150K and Under	178	10%	129	8%	115	8%	161	7%	204	8%	149	4%
>\$150K - \$350K	501	27%	462	29%	349	24%	568	25%	684	26%	776	22%
>\$350K - \$2M	997	54%	891	55%	819	57%	1,345	59%	1,489	57%	2,121	61%
>\$2M	162	9%	134	8%	142	10%	210	9%	221	9%	429	12%

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Community Advantage Approval Amount

Portfolio Segment	FY17 Amount	FY17 %	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %
All Community Advantage	\$36,014,200		\$40,462,300		\$30,197,900		\$30,219,600		\$21,296,200		\$27,384,400	
All Minority	\$12,243,500	34%	\$14,160,100	35%	\$9,959,100	33%	\$13,620,900	45%	\$7,209,000	34%	\$11,018,700	40%
Ethnicity - AMERICAN INDIAN	\$300,000	1%	\$982,500	2%	\$625,000	2%	\$641,500	2%	\$261,500	1%	\$100,000	0%
Ethnicity - ASIAN OR PACIFIC	\$4,174,500	12%	\$3,230,100	8%	\$1,756,500	6%	\$4,150,300	14%	\$1,543,100	7%	\$2,915,400	11%
Ethnicity – BLACK	\$2,901,800	8%	\$4,718,400	12%	\$3,782,500	13%	\$4,941,000	16%	\$3,794,700	18%	\$5,183,600	19%
Ethnicity – HISPANIC	\$4,867,200	14%	\$5,229,100	13%	\$3,795,100	13%	\$3,888,100	13%	\$1,609,700	8%	\$2,819,700	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$2,107,800	6%	\$5,385,700	13%	\$4,108,700	14%	\$3,882,800	13%	\$2,311,100	11%	\$3,515,600	13%
Ethnicity – WHITE	\$21,662,900	60%	\$20,916,500	52%	\$16,130,100	53%	\$12,715,900	42%	\$11,776,100	55%	\$12,850,100	47%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$6,175,500	17%	\$6,468,300	16%	\$5,654,400	19%	\$4,169,800	14%	\$2,563,300	12%	\$4,010,800	15%
Gender - Female Owned more than 50%	\$9,730,800	27%	\$11,409,900	28%	\$8,458,900	28%	\$8,165,100	27%	\$5,526,700	26%	\$8,640,100	32%
Gender - Male Owned	\$20,107,900	56%	\$22,584,100	56%	\$16,084,600	53%	\$17,884,700	59%	\$13,206,200	62%	\$14,733,500	54%
Business Age - Existing or more than 2 years old	\$0	0%	\$0	0%	\$12,105,500	40%	\$12,020,700	40%	\$7,636,500	36%	\$6,681,300	24%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,977,400	9%	\$2,562,900	9%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$0	0%	\$12,111,800	40%	\$11,425,300	38%	\$9,120,600	43%	\$13,455,300	49%
Business Age - Change of Ownership	\$0	0%	\$0	0%	\$2,950,800	10%	\$3,192,000	11%	\$2,561,700	12%	\$4,215,900	15%
Veteran	\$2,374,400	7%	\$4,772,000	12%	\$2,649,500	9%	\$2,943,300	10%	\$979,200	5%	\$1,940,300	7%
Rural	\$4,263,100	12%	\$5,292,900	13%	\$2,814,200	9%	\$5,020,400	17%	\$2,689,700	13%	\$3,714,000	14%
Urban	\$31,751,100	88%	\$35,169,400	87%	\$27,383,700	91%	\$25,199,200	83%	\$18,606,500	87%	\$23,670,400	86%
\$150K and Under	\$21,335,200	59%	\$18,511,400	46%	\$14,631,400	48%	\$13,485,500	45%	\$8,913,100	42%	\$11,123,500	41%
>\$150K - \$350K	\$14,679,000	41%	\$21,950,900	54%	\$15,566,500	52%	\$16,734,100	55%	\$12,383,100	58%	\$16,260,900	59%

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Community Advantage Approval Count

Portfolio Segment	FY17 Count	FY17 %	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %
All Community Advantage	281		291		220		220		142		183	
All Minority	92	33%	100	34%	78	35%	96	44%	53	37%	75	41%
Ethnicity - AMERICAN INDIAN	2	1%	6	2%	3	1%	8	4%	3	2%	1	1%
Ethnicity - ASIAN OR PACIFIC	27	10%	21	7%	16	7%	28	13%	11	8%	17	9%
Ethnicity – BLACK	27	10%	36	12%	28	13%	34	15%	28	20%	39	21%
Ethnicity – HISPANIC	36	13%	37	13%	31	14%	26	12%	11	8%	18	10%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	19	7%	37	13%	29	13%	30	14%	13	9%	23	13%
Ethnicity – WHITE	170	60%	154	53%	113	51%	94	43%	76	54%	85	46%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	49	17%	50	17%	-	0%	32	15%	16	11%	22	12%
Gender - Female Owned more than 50%	77	27%	87	30%	-	0%	64	29%	43	30%	64	35%
Gender - Male Owned	155	55%	154	53%	-	0%	124	56%	83	58%	97	53%
Business Age - Existing or more than 2 years old	-	0%	-	0%	91	41%	91	41%	49	35%	43	23%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	16	11%	17	9%
Business Age - Startup, Loan Funds will Open Business	-	0%	-	0%	87	40%	82	37%	62	44%	96	52%
Business Age - Change of Ownership	-	0%	-	0%	18	8%	20	9%	15	11%	25	14%
Veteran	19	0%	33	11%	21	10%	21	10%	6	4%	12	7%
Rural	35	12%	41	14%	23	10%	35	16%	21	15%	26	14%
Urban	246	88%	250	86%	197	90%	185	84%	121	85%	157	86%
\$150K and Under	217	77%	193	66%	150	68%	146	66%	87	61%	110	60%
>\$150K - \$350K	64	23%	98	34%	70	32%	74	34%	55	39%	73	40%

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